

INFOMINA RECORDS REVENUE OF RM92.8 MILLION; PATMI OF RM16.1 MILLION IN 1HFY2025

OUTSTANDING ORDERBOOK STANDS AT RM429 MILLION AS AT END-NOVEMBER 2024

KUALA LUMPUR, 22 JANUARY 2025 - INFOMINA BERHAD (盈获数码科技集团) ("Infomina" or "Group"), a regional technology solutions provider, announced its second quarter financial results for the financial year ending 31 May 2025 ("2QFY2025").

2QFY2025 Financial Performance

During the quarter under review, the Group recorded revenue of RM46.6 million and a profit before tax ("PBT") of RM9.5 million.

Group revenue was lower compared to RM59.7 million recorded in the same quarter last year ("2QFY2024"). The decline was mainly due to lower revenue contribution from the design and delivery of technology infrastructure solutions segment as there was higher delivery of hardware to customers in the corresponding quarter of FY2024. Group PBT came in at RM9.5 million, compared to RM11.4 million in 2QFY2024, due to lower revenue contribution from the design and delivery of technology infrastructure solutions segment as stated above.

1HFY2025 Financial Performance

For the 6-month period ended 30 November 2024 ("1HFY2025"), the Group reported a revenue of RM92.8 million and a PBT of RM19.1 million.

Revenue was lower compared to RM115.9 million recorded in the corresponding period of last year ("1HFY2024"), primarily due to lower revenue contribution from the design and delivery of technology infrastructure solutions segment.



Group's PBT declined 5.2% against the corresponding period of FY2024, due to the decrease in revenue contribution from the design and deliver of technology infrastructure solutions segment. Nonetheless, overall gross profit margin improved significantly to 30.8% in 2QFY2025 from 24.0% a year ago.

Financial Position

As at 30 November 2024, the Group's balance sheet remained healthy, sporting a net cash position of RM68.8 million whilst the current ratio stood at a healthy 2.5x. Total borrowings amounted to RM12.2 million against shareholders' funds of RM153.8 million.

Commenting on Infomina's 1HFY2025 results, Managing Director of Infomina, Yee Chee Meng (余志明) said, "We consider the financial performance for the first half of FY2025 to be satisfactory. Although revenue for 1HFY2025 came in lower at RM92.8 million, our profit after tax and minority interest remained largely unchanged at RM16.1 million, compared to RM16.2 million in 1HFY2024. This was primarily supported by improved overall profit margin in both our design and delivery of technology infrastructure solutions and technology infrastructure operations, maintenance, and support services segments during the period under review."

He added, "The Group remains focused on completing ongoing projects, renewing customer contracts, and leveraging collaborations with strategic business partners to strengthen our order book. During the quarter, the Group successfully renewed regional contracts in the Philippines, Thailand, Hong Kong, and Taiwan, securing contributions for the next three to five years. Additionally, on 6 January 2025 the Group secured a new three-year contract worth RM22.4 million from Malaysia's Road Transport Department ("JPJ") for the Automated Awareness Safety System ("AwAS") project.

A week later, the Group secured another **two-year contract worth RM13.0 million from PCCW Solutions Limited ("PCCW")**, the IT flagship of the PCCW Limited group of companies, a multibillion US dollar market capitalisation entity in Hong Kong, to provide the services to Hong Kong Telecommunications (HKT) Limited ("HKT").



We are proud to announce that we have successfully secured more than RM160 million in new contracts financial year-to-date, reflecting our commitment to excellence and growth. These achievements highlight the trust our clients place in us and our continued efforts to deliver exceptional value.

Since launching operations in Japan in April 2024, the Group has made significant progress, acquiring new customers contributing to the order book. Looking ahead, the Group is committed to expanding its presence in North Asia, particularly in Japan, to capitalise on growth opportunities in this emerging market."

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ABOUT INFOMINA BERHAD

Infomina Berhad ("Infomina" or the "Company") is a regional technology solutions provider, principally involved in the design and implementation of technology application and infrastructure solutions that support the fundamental business operations of its customers. The Company further supports its customers through customised operations, maintenance and support services for technology solutions.

Infomina specialises in mainframe technology solutions, and also possess capabilities in developing solutions based on other technologies. Mainframes are primarily used by large organisations for critical large scale and real-time applications such as bulk data and transaction processing.

The Company has a diverse customer base across multiple countries in Asia - Malaysia, Singapore, Thailand, Philippines, Indonesia, Hong Kong, China, Taiwan and Japan and they belong to both the private and public sectors.

Through its subsidiaries, Infomina principally operates in Malaysia, Singapore, Thailand, Philippines, Indonesia, Hong Kong and Japan.

For more information on the Company, please visit http://www.infomina.co



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Issued by BCT Asia Associates Sdn Bhd on behalf of Infomina Berhad

Thank you.

With best regards,



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